

Jeremy Ballard Bergsman, Ph.D.

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Selected Skills:

Communication: Skilled in oral and written presentation of complex information to a variety of audiences

- Authoring of numerous scientific and business publications
- Performing dozens of scientific research presentations to departments and at conferences
- Creating decision support and effectiveness improvement materials for busy, information-oppressed C-level executives from “Global 2000” organizations

Problem Solving: Proven ability to become quickly expert in new subjects and techniques and to troubleshoot problems and drive to solutions

- Pioneering nature of work as a scientist required developing new techniques, equipment, and methods of data analysis
- Successfully leading post-merger integration project
- Solving business problems by determining best practices across industries
- Executing rapid, successful transition from science to business

Creativity: Consistent record of new-in-kind solutions

- Creating major new source of revenue in first year of business career
- Initiating new areas of scientific research utilizing new techniques in both graduate and postgraduate labs
- Graduate work lauded as a “*tour-de-force*” by the premiere neuroscience journal
- Developing novel computerized approach to scientific data analysis which reduced time required by >90% while increasing reliability (described in peer-reviewed journal article— all work published in high-profile journals)

Leadership and Teamwork: Sought-after effectiveness at working with others in a variety of roles

- Currently managing team of consultants and analysts responsible for creation of business line’s major product; supervised medical fellow in the laboratory
- Forging a collaboration between laboratories to enable pursuit of a specific area of scientific enquiry for postdoctoral work
- Member of two internal strategy teams (leading one of those teams)
- Member of the board of directors of Habitat for Humanity-Monterey County, president of a local club, and member of regional and national committees in hobby organizations

Work Experience:

Corporate Executive Board / Information Risk Executive Council

(shared-cost management consulting and executive networking;
~\$550M revenue; NASDAQ: EXBD; www.executiveboard.com)

Project Manager (manager of a team of consultants and analysts)
Consultant

2008-Present
2006-2007

- Identified business problems that exist across industries, researched solutions, and produced actionable practice profiles, tools, and reports to assist information risk principals
- Created new class of product, resulting in over 8% increase in revenue (~\$1M)

- Led post-acquisition team to integrate client base and strategic direction of \$59M company
- Leading an internal strategy team to increase market share and market size
- Top quintile of time to project manager promotion (18 months)

Consulting Computer Programmer 1985-2006

Sole Proprietor

- Developed and interacted with customers as sole proprietor
- Solutions included scientific data analysis, inventory management, hardware control, web site development, an accessibility utility for the disabled, and legislative impact projection for AFDC
- Authored peer-reviewed paper on a scientific data analysis program

Habitat for Humanity, Monterey County 2006

Director

Yale University 2001-2005

Postdoctoral Fellow (See “Education and Training” below)

The Scripps Research Institute 1991-1992

Technician, molecular neuroscience laboratory—Created transgenic mouse lines

Medical Biology Institute 1990-1991

Technician, molecular and cellular immunology laboratory—Performed AIDS research

Pharmacia Corporation 1989

Intern, molecular immunology laboratory—Created antigen for commercial HIV detection kit

Education and Training:

Yale University School of Medicine 2001-2005

Postdoctoral Fellow (Neuroscience)

- Created and led a research project involving three laboratories which challenged the dominant paradigm about rapid neurotransmitter vesicle recycling
- Received 2005 Spring Brain young investigator award

Stanford University Medical School 1992-2000

Ph.D. (Neuroscience) and Postdoctoral Fellow

- Invented a new scientific technique, leading to discovery of two novel mechanisms of neural information processing
- Brought a new technique to the laboratory leading to several new lines of research

University of California, San Diego 1985-1990

B.A. (Major: Biochemistry and Cell Biology; Minor: Psychology)

Publications:

Complete bibliography available upon request.